Collaboration Agreement

Between

Salford CVS on behalf of the Voluntary, Community and Social Enterprise (VCSE) Sector in Salford and the partner organisations in Salford Together1.

This Agreement relates to health, social care and wellbeing activities delivered by the VCSE sector in Salford, within the scope of delivery of Salford’s Locality Plan2.

For the purposes of this Collaboration Agreement, the term VCSE Sector is used to mean voluntary organisations, community groups, social enterprises, charities and other not for profit organisations which are actively supporting the people of Salford. The majority of these will be based in and or deliver services the city and members of Salford CVS.

This Agreement is a supporting document to the Memorandum of Understanding (MOU) between the VCSE Sector in Salford and the partner organisations in Salford Together. The purpose of this Agreement is to state how the shared ambitions, commitments and understanding between the partners, described in the MOU, will be delivered in practice. It contains a financial agreement and action plan describing how the partners to the MOU will work together to maximize the wellbeing and health benefits for the people of Salford from VCSE activities in the city, for the period from 1st April 2018 until 31st March 2021.

This Agreement cannot override any statutory duties or power of any of the partners, or any pre-existing contractual arrangements between them, but does recognise the roles that each has to play when working together.

1. Background

Salford has a strong and vibrant VCSE sector. There are 1,513 VCSE organisations in Salford, 77% of which are working to improve people’s wellbeing, health and care. The sector is supported by 46,500 volunteers, giving a total of 115,400 hours each week. Sector growth and increased capacity over the last 5 years has been supported by Salford CVS, whose role as a sector leader has been crucial in the development of strong and productive relationships between the VCSE and public sector in Salford. The contribution of volunteers in the VCSE sector is valued at £104.4 million each year and the sector as a whole had an income of £165 million in 2014/153.

Salford’s Locality Plan describes the key part that the VCSE sector will play in its delivery including the role that the sector has in extending the ‘reach’ of services into neighbourhoods

1 Salford Primary Care Together, Salford City Council, NHS Salford CCG, Salford Royal Foundation Trust, Greater Manchester Mental Health Trust

2 http://www.salfordccg.nhs.uk/salford-locality-plan

3 https://www.salfordcvs.co.uk/StateoftheSector2017
and communities; as well as the innovative asset and community based approaches that are used. The Locality Plan describes a *joint commitment* to:

- **An Inclusive Approach**: including all partners in decision-making at the initial stages of strategic planning and the development of new models of service delivery.
- **Development of Alliances**: within and across sectors, thematic, as well as population and place-based, dependent on the issues presented and the solutions required.
- **Recognition of Community and Individual Assets**: Individuals’ and communities’ assets are vital to improving Salford resident’s health outcomes.

Furthermore, it describes a proposal for ‘Expanding work with the VCSE sector as a key strategic and delivery partner in the transformation of Salford aimed at shifting significant demand for health and care services from the health sector to local communities, with the support of the voluntary and community sector; and requiring an accelerated shift in resources to reflect changing demand and patterns of use’.

In the summer of 2017, Salford launched its VCSE Strategy, which describes the position and role of the sector in Salford in terms of how it supports and benefits local people, delivers services and influences city-wide policy and strategy. The Strategy has a City-wide focus and includes the relationship that Salford CVS and the VCSE sector has with Salford City Council and NHS Salford CCG.

The VCSE Strategy is built around the 6 Pillars of the Salford VCSE Manifesto which highlights the ongoing contribution that VCSE organisations can and do make in Salford; as well as challenging partners to continue to engage with and invest in the sector so that local people and communities can help to address the challenges and embrace the opportunities of the future as equal partners in the effort to improve the health and wellbeing of Salford people.

These 6 Pillars have also been used to provide structure for the Collaboration Agreement, and are:

- Involve
- Include
- Collaborate
- Value
- Invest
- End (Poverty and inequality)
Operationally, the Salford Compact underpins the relationship between the statutory sector and the VCSE sector in Salford, with the aim of improving communication and understanding and strengthening our collective capacity to work together to improve the quality of life for Salford citizens. The Compact was agreed in April 2006 between Salford City Council, Salford Primary Care Trust (now NHS Salford CCG) and Salford CVS. This Agreement compliments the Compact and it’s accompanying Codes of Practice, which all remain in force.

2. Ambition and principles

The partners to this Agreement share an ambition to:

- Provide the best possible services and support for the people of Salford
- Co-design these services
- Maximise the talent, reach and social value of VCSE sector activity for the benefit of the people of Salford

As partners, we are committed to the following principles which underpin the delivery of our work together:

- Prevention, early help and intervention
- Person-centred
- Co-creating
- Doing with, not for
- Asset based approaches to supporting people
- Self-care
- Promoting independence
- Just enough support when needed

3. Delivery

To deliver this Agreement, we will utilise the VCSE sector’s strengths, including community embedded and personalised approaches, and its diversity, flexibility and ability to innovate.

We have agreed a new way of working together which aims to achieve:

- A clear position and role for the VCSE sector in the Salford Together health and social care system
- A consistent approach to involvement of the VCSE sector in strategic and operational thinking

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4. [https://www.salfordcvs.co.uk/salford-compact](https://www.salfordcvs.co.uk/salford-compact)

5. For more information, please refer to [www.salfordsocialvalue.org.uk](http://www.salfordsocialvalue.org.uk)
• **Recognition** and agreement about how the sector creates happy, healthy places for people to live in, supports and benefits local people, delivers services, and influences policy and strategy
• Consistency of practice and **high standards** in maintaining relationships, and in VCSE activities
• **Shared understanding** of the relationship and connections that the VCSE sector has with Salford’s diverse communities
• **Resources** for VCSE activity that are appropriate, accessible, and sustainable in the longer term
• Effective **collaboration, co-production and co-design** with local people
• Valuing the contribution of **voluntary activity** and providing the necessary support and resources

We want to achieve a continuum in prevention, care and support which spans the public and VCSE sectors and includes commissioned and non-commissioned services.

To achieve these aims, the partners to this Agreement have agreed a programme of activities which are described in the Action Plan (**Appendix 1**).

### 4. Financial Agreement

This Agreement will be underpinned by the following funding, provided by the statutory partners in Salford Together to the VCSE sector in Salford:

<table>
<thead>
<tr>
<th>VCSE Voices Matters budget 2019 - 2020</th>
<th>Funding Requirement (excluding VAT)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Strategic Representation and Involvement with Salford Together – including:</td>
<td></td>
</tr>
<tr>
<td>• F/T Wellbeing, Health &amp; Care Strategic VCSE Coordinator – includes employer NI and pension contributions</td>
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<tr>
<td>• Support, training, communications and allowances to enable participation of VCSE staff and representatives in Salford Together meetings</td>
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**TOTAL**
5. **Management of this Agreement**

Responsibility for the success of this Agreement will be accountable to Salford’s Integrated Care Advisory Board who will appoint a senior responsible officer. It will be the subject of an annual review by that Board, and the results will be sent to the Health and Wellbeing Board for information.

Salford CVS will be the accountable body for the funding associated with this Agreement and will take responsibility for its management, including progress monitoring and impact evaluation.

A project management group will oversee the delivery of the action plan underpinning the Collaboration Agreement. The management group will be made up of nominated representatives from each of the signatories to the agreement and will establish a terms of reference.

The signatories to the Collaboration Agreement will be responsible for ensuring that their organisation or community of interest abides by the principles stated above and will take an active part in the annual review. Modification of the Agreement may be proposed by any party, but it will only be changed if all parties agree.

6. **Outcomes**

The **results** of this collaboration will be...

- Salford people living healthier lives
- Improved self-care and resilience in local communities
- Increased provision of community-based care and support
- Reduced reliance on primary and secondary care
- A more efficient, high quality and effective health and social care system
## 7. Signatories

### Salford Community and Voluntary Services
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(Partner signature)  
Date:

### Salford Primary Care Together
Partner representative  
Position  
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Telephone

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Date:

### Salford City Council
Partner representative  
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(Partner signature)  
Date:

### NHS Salford Clinical Commissioning Group
Partner representative  
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### Salford Royal Foundation Trust
Partner representative  
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(Partner signature)  
Date:

### Greater Manchester Mental Health Trust
Partner representative  
Position  
Address  
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(Partner signature)  
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